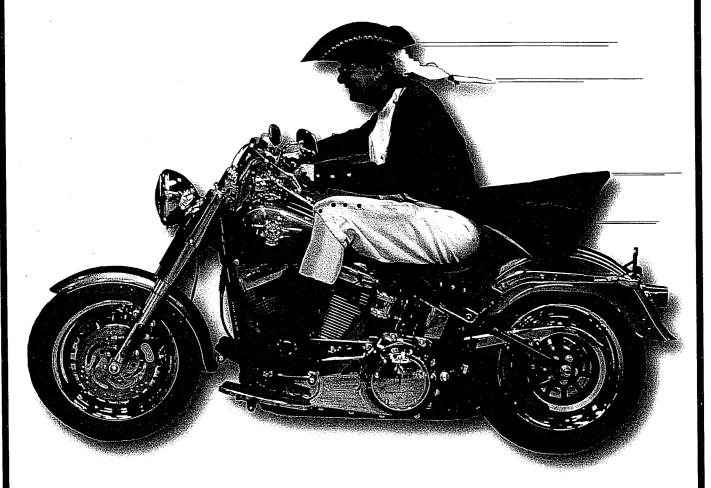
2011 Delauste Grat Conferen



The Loadon of the Pack

November 29th & 30th

Fat Boy® motorcycle provided by Mike's Famous Harley-Davidson in New Castle

AGENDA & SPONSOR BOOK



2011 Delaware Trust Conference

The Leader of the Pack

Platinum Sponson

UBS Trust Company

Gold Sponsons

Charles Schwab Advisor Services
The Goldman Sachs Trust Company
J.P. Morgan Trust Company of Delaware
PNC Delaware Trust Company
Potter Anderson & Corroon LLP
Richards, Layton & Finger, P.A.
Wilmington Trust
Young Conaway Stargatt & Taylor, LLP

Silver Sponsons

Bayard

Broadridge Financial Solutions, Inc.
The Bryn Mawr Trust Company of Delaware
Christiana Trust (A Division of WSFS Bank)
Commonwealth Trust Company
Connolly Bove Lodge & Hutz LLP
Cooch & Taylor, P.A.
The Delaware Counsel Group LLP
Fiduciary Trust International
Morris James
Morris, Nichols, Arsht & Tunnell LLP
Reliance Trust Company
SunTrust Delaware Trust Company

Brouze Sponsons

Christie's

Delaware Economic Development Office
Parkowski, Guerke & Swayze, P.A.

Santora CPA Group

Stevens & Lee



2011 Delaware Trust Conference The Leader of the Pack

2011 Delaware Trust Conference Committee

Cynthia D.M. Brown, Esq., President, Commonwealth Trust Company*

Charles J. Durante, Partner, Connolly Bove Lodge & Hutz LLP*

Karen A. Fahrner, President & CEO, Bryn Mawr Trust Company Of Delaware*

Todd A. Flubacher, Partner, Morris Nichols Arsht & Tunnell LLP

Thomas M. Forrest, CPA, President, Personal Trust Services, Charles Schwab Bank

Nicholas I. Froio, Partner, Potter Anderson & Corroon LLP

Ellisa Opstbaum Habbart, Esq., Partner, The Delaware Counsel Group LLP

William T. La Fond, J.D., VP, Private Client Advisor, Wilmington Trust Company

Anne Marie Levin, J.D., LL.M, CTFA, VP, Delaware Advantage Trust Specialist, PNC Bank, Delaware

Richard J.A. Popper, Esq., Partner, Young Conaway Stargatt & Taylor, LLP

Mark V. Purpura, Esq., Director, Richards, Layton & Finger, P.A.

Nicole M. St. Amand, CTFA, Director, UBS Trust Company*

Lynn Welch Watson, CFP, EA, Vice President, JPMorgan Trust Company of Delaware*

M. Lisa Wilkins, CCTS, First Vice President, Fiduciary Executive,
SunTrust Delaware Trust Company*



2011 Delawate Trust Conference

The Leader of the Pack

Daily Agenda

TUESDAY, NOVEMBER 29th

7:45 - 9:00 a.m.

Registration & Continental Breakfast - Hotel du Pont, Gold Ballroom, Foyer

8:30 - 10:00 a.m. - Day 1, Session 1 (90 minutes) - Gold Ballroom Hitting the Road

A practical discussion between trust attorneys and professionals from outside of Delaware discussing why they recommend that clients set up their structures in Delaware versus other states and countries.

MODERATOR: Julie Min Chayet, Managing Director and Trust Counsel, Fiduciary Trust Company International

PANELIST: Patricia M. Angus, Founder and CEO, Angus Advisory Group LLC PANELIST: Thomas O. Hiscott, Partner, Heckscher, Teillon, Terrill & Sager, P.C.

PANELIST: Jocelyn Margolin Borowsky, Partner, Duane Morris LLP

PANELIST: Sandra Viana, Partner, Withers Bergman LLP

10:00 - 10:20 a.m. -

Welcome To The Conference and Break - Gold Ballroom
Cynthia D.M. Brown, President, Commonwealth Trust Company,
Chairman, Delaware Bankers Association Trust Committee

10:20 - 11:50 a.m. - Day 1, Session 2 (1.5 hours) - Gold Ballroom Keeping Ahead of the Curve

An update on the current developments in Delaware law to include (1) new trust legislation for 2011, (2) an update on pending and recent litigation involving Delaware trusts, and (3) current planning techniques involving Delaware trusts structured to take advantage of current state and federal regulations.

MODERATOR: W. Donald Sparks, Director, Richards Layton & Finger PANELIST: George W. Kern, Sr. Trust Officer/Assoc. Fid. Counsel, Bessemer Trust Company Of Delaware, N.A.
PANELIST: Peter S. Gordon - Gordon, Fournaris & Mammarella, P.A.

11:50 - 12:15 p.m - Break

12:15 - 1:00 p.m. - Lunch - du Barry Room

1:00 - 2:00 p.m. - Day 1, Session 3 (1 hour) Lunch Speaker - du Barry Room

James Chessen, Chief Economist and Senior Vice President, American Bankers Association

2:00 - 2:15 p.m. - Break

2:15 - 3:45 p.m. - Interactive Split Sessions - Day 1, Session 4 (1.5 hours) (attend one)

A. Corporate Topic: Opportunities for Corporate Trustees in the Utilization of Special Purpose Entities:

A discussion of the advantages of Delaware special purpose entities, the services that trust companies provide for them (including independent director services), and some of the issues that can arise in providing such services.

PANELIST: Scott E. Waxman, Partner, Potter Anderson & Corroon LLP
PANELIST: Sandra Battaglia, Vice President, Wells Fargo Delaware Trust Company
PANELIST: Andrea B. Unterberger, Vice President and Assistant General Counsel,
Corporation Service Company

B. Reading the Road Map - Interpreting Relevant Law:

A discussion regarding how to interpret Delaware law to include (1) interpretation of the new Principal and Income Act, (2) interpreting what law applies to a transfer trust, (3) Decanting, (4) Durable Power of Attorney.

MODERATOR: Daniel F. Lindley, President,

The Northern Trust Company Of Delaware

PANELIST: Thomas Pulsifer – Morris, Nichols, Arsht & Tunnell PANELIST: Norris P. Wright - U.S. Trust Company of Delaware

PANELIST: Hon. Susan C. Del Pesco, Director of the State Division of Long Term
Care Residents Protection, Delaware Department of Health and Social Services

C. Choice of Law:

A discussion regarding whether an advisor or trustee has the responsibility to advise a client or trust beneficiary of the benefits of applying the law of a jurisdiction other than the residence of the individual or trust to best fulfill the objectives of a trust.

MODERATOR: Anne Marie Levin, VP, Delaware Advantage Trust Specialist, PNC Wealth Management

PANELIST: Miguel Pena, Partner, Fox Rothschild LLP

PANELIST: Margaret Sager, Heckscher, Teillon, Terrill & Sager, P.C. PANELIST: Thomas M. Forrest, President, Personal Trust Services,

Charles Schwab Bank

3:45-4:00 p.m. – Break

4:00 - 5:30 p.m. - Day 1 - Session 5 (1.5 hours) - Gold Ballroom

Divided Trusteeships Across Donative and Commercial Trusts

Learn from the experts how the concept of trustees with differing powers and authority is used in both donative and commercial trusts. There are enough elements that apply to both to help all trust professional gain a better understanding of the similarities, rather than just the differences, between the two forms of trust relationships.

MODERATOR: Ellisa Opstbaum Habbart, Partner, The Delaware Counsel Group LLP PANELIST: Robert H. Sitkoff, John L. Gray Professor of Law, Harvard Law School PANELIST: Turney P. Berry, Partner, Wyatt, Tarrant & Combs, LLP

5:30 – 6:15 p.m. – Reception – Gold Ballroom Foyer

6:15 - 7:00 p.m. - Dinner - du Barry Room

7:00 p.m. – 8:00 p.m. – Guest Speaker - Day 1, Session 6 (1 hour) –

The Honorable Myron T. Steele, Chief Justice of the Supreme Court of Delaware



2011 Delaware Trust Conference

The Leader of the Pack

WEDNESDAY, NOVEMBER 30th

7:45 - 9:00 a.m. - Registration & Continental Breakfast - Hotel du Pont, Gold Ballroom, Foyer

8:30-10:00 a.m. – Day 2 - Session 1 (1.5 hours) - Gold Ballroom

Crossing the Bridge-Drafting v. Administration:

A panel discussion on navigating the highway between the original intent and the language contained in a trust document, including potential gaps, road-blocks and detours.

MODERATOR: Alexander M. Popovich, Executive Director,

Wealth Advisor, J.P.Morgan

PANELIST: Cynthia D.M. Brown, President, Commonwealth Trust Company PANELIST: Gregory J. Weinig, Partner, Connolly Bove Lodge & Hutz LLP

PANELIST: Zena M. Tamler, Partner, Sullivan & Cromwell LLP

10:00-10:20 a.m. - Break

10:20 - 11:50 a.m. - Interactive Split Sessions - Day 2, Session 2 (1.5 hours) (attend one)

A. Who Is Working in Captive Insurance And What Are They Doing?

A panel discussion to educate the trust community on basic structure of a captive insurance transaction and show interested service providers what roles they could potentially fill.

MODERATOR: Jeff Simpson, The Stewart Law Firm

PANELIST: Joanne Kenney Shaver, Principal, Cover & Rossiter

PANELIST: Richard Klumpp, President, CEO, and Division Manager,

Wilmington Trust SP Services, Inc.

PANELIST: Trisha W. Hall, Trust and Estates Counsel, Bayard

PANELIST: Robert W. Eaddy, Senior Vice President, Bryn Mawr Trust Company

PANELIST: Matthew O'Toole, Captive Counsel, Stevens & Lee

PANELIST: Mary Jo Lopez, Director of Business Development,

Bureau of Captive & Financial Insurance Products, State of Delaware

B. Options for Managing Trust Transfer Risk:

A practical discussion on the risks involved in determining whether to reform, decant or amend an existing trust when moving it to Delaware. When to do what.

MODERATOR: - Michael M. Gordon, Gordon, Fournaris & Mammarella, P.A.

PANELIST: William H. Lunger, Martin & Lunger, P.A

PANELIST: Seane Baylor, Trust Officer, UBS Trust Company, N.A.

PANELIST: Melinda Merk, Senior Vice President, Region Trust Advisor, SunTrust Bank

C. Directed Trust Workshop:

A workshop on how to draft a meaningful direction for documents with representations and warranties, etc., and how to use directed trusts for special needs trust planning.

DISCUSSION LEADER: Todd A. Flubacher, Partner,

Morris Nichols Arsht & Tunnell LLP

DISCUSSION LEADER: David Diamond, Managing Director, JPMorgan Chase

11:50 – 12:15 p.m.– Break

12:15 - 1:00 p.m. - Lunch - du Barry Room

1:00 - 2:00 p.m. - Day 2, Session 3 (1 hour)

Lunch Speakers - du Barry Room

Family Conflict:

Communication breakdowns lead to inadequately prepared heirs, making sustaining wealth across generations challenging; Crafting Family Policies can help.

SPEAKER: Daisy E. Medici, Director of Family Governance, GenSpring Family Offices SPEAKER: Joseph Rotella, Family Wealth Advisor/Fiduciary Director, GenSpring

2:00 - 2:15 p.m. - Break

2:15 - 3:45 p.m. - Day 2 - Session 4 (1.5 hours) - Gold Ballroom

Grab Bag of Delaware Law - Hot issues and solutions:

A lively, interactive discussion of some of the Delaware advantages which are often overlooked by planners and how your clients can take advantage of them. To include (1) DINGs, (2) Purpose trusts, (3) Planning for Civil Unions, (4) Captive Insurance.

MODERATOR: Charles J. Durante, Parnter, Connolly Bove Lodge & Hutz LLP

PANELIST: Harold W.T. Purnell, Partner, Archer & Greiner, P.C.

PANELIST: Richard W. Nenno, Managing Director & Trust Counsel,

Wilmington Trust Co.

PANELIST: Mark V. Purpura, Director, Richards, Layton & Finger

PANELIST: Mary Jo Lopez, Director of Business Development,

Bureau of Captive & Financial Insurance Products

3:45 p.m. – 4:00 p.m. – Break

4:00 – 6:00 p.m. – Day 2 – Session 5 (2 hours) – Gold Ballroom

Trust Ethics - Keeping the Pack Pure:

A discussion on the current attempts in Delaware to make sure that in the application of applicable law we continue to honor the intent of the grantor, while balancing that against the needs of the current beneficiaries. What should a trustee be considering when administering a trust, what will the court look at?

MODERATOR: Barbara Larkin, Trust Administration Office, City National Bank PANELIST: Vice Chancellor Sam Glasscock, III, Delaware Court of Chancery

PANELIST: Robert A. Glen, Bank Commissioner, State of Delaware

PANELIST: Steven R. Director, Director, Bayard

PANELIST: Thomas A. Varley, Chief Trust Officer, UBS Trust Company, N.A.

6:00 Closing Remarks and Conference Adjournment

Total Credits – Day 2 = 7.5

Total Credits for 2011 Delaware Trust Conference = 15.5



Delaware Bankers Association Financial Education Alliance

2011 Delaware Trust Conference
The Leader of the Pack

Spousous



2011 Delaware Trust Conference

The Leader of the Pack

Silver Spouson

COOCH AND TAYLOR

1000 West Street, 10th Floor, Wilmington, DE 19801

T 302.984.3814 F 302.984.3939

For over 50 years Cooch and Taylor attorneys have assisted clients with the creation and implementation of complex estate plans, helped executors and administrators settle estates, provided advice to both individual and corporate trustees in all types of trust matters, and represented executors, trustees and beneficiaries in litigation matters.

Robert W. Crowe 302.984.3804 rcrowe@coochtaylor.com

Matthew P. D'Emilio 302.984.3814 mdemilio@coochtaylor.com W. Jeffrey Whittle 302.984.3807 jwhittle@coochtaylor.com

M. Claire McCudden 302.984.3809 cmccudden@coochtaylor.com

THE DELAWARE

Counsel GROUPLLP

Read what is being said about The Delaware Counsel Group LLP...

Attorneys At Law

"The firm is comprehensive in its advice and client service, and its awareness of our business goals is exceptional." - Chambers USA 2011

This group specializes in advising national and international companies on the Delaware-specific law that affects clients' larger transactions. Accenture, National Trust Community Investment and The Bureau of National Affairs are a few of its current notable clients." - Chambers USA 2010

"The Delaware Counsel Group LLP wins respect for its comprehensive advice, client service and acute commercial awareness of its clients' business goals." - Chambers USA 2009

Contact:

Ellisa Opstbaum Habbart, Esq. The Delaware Counsel Group LLP, Attorneys at Law

Phone: 302-576-9600 Fax: 302-576-9608 Mobile: 302-530-0775 Email: ehabbart@decg.com